



Global
Pre-Meds

Sales Assistant

for exciting health education & student travel brand

Sell our hugely popular program
to pre-health students

Innovative, trend-setting global brand

Flexible role to fit in around your studies

Sales training & career development
opportunities

Fort Collins, CO based

THE ROLE

You will be the first point of contact for college and high school students across America who are interested in joining our program, as well as their advisors and parents. You'll speak to them via phone, email, live chat and social media to answer their questions and talk them through the program with the end goal of getting them to apply.

This is a sales focussed role and although it's not a hard sell you must impress the students, overcome objections and ultimately close sales.

The job is flexible enough to fit around your study commitments with part-time hours (see working hours below), and has the potential to lead to future full-time paid employment subject to your performance.

Initially this role will be offered on a remote working basis. Interviews and inductions will be conducted remotely and you will be provided with equipment (laptop and headset). However you will be required to work from the Global Pre-Meds office in Fort Collins once it has reopened.

THE COMPANY

Global Pre-Meds is a super-specialist brand: We provide unique international experiences for high school and university students who want to stand out from the crowd on their journeys to medical or nursing school.

Over two weeks on our flagship program in the Dominican Republic, our students shadow doctors on the hospital front line, develop their understanding of global health, participate in voluntary service projects and have the adventure of a lifetime. They live together with peers from around the world in our own exclusive guesthouses, supported around the clock by our passionately dedicated team.

We've been around for ten years, hosted over 12,000 students around the world, and earned an outstanding reputation – but we choose to stay small, focused and at the top of our industry.

2020 will see the opening of our brand-new Sales & Marketing Office in Fort Collins, Colorado, designed to help us better serve our North American market.



**Global
Pre-Meds**

To apply email
recruitment@globalpremeds.com

ABOUT YOU

You'll be confident, outgoing and instantly likeable. You'll be an outstanding communicator, both over the phone and through email/live chat, striking a natural balance between professionalism with perfect English and a friendly, approachable manner.

You will be ambitious and driven by achievement.

You will be genuinely excited by what we do, appreciating the adventure of travel and understanding the passion that our customers have for pursuing careers in healthcare.

You may be a pre-health student yourself, but you don't need to be. We're looking for personality, energy and a natural flare for sales; we can train you on the specific knowledge you will need.

WORKING HOURS

The hours you work can be flexible to fit around your college commitments, and can include daytime, evenings and weekends. The particular hours you are going to work each week must be agreed with your manager two weeks in advance, and you must be able to commit to an average of between 10 and 20 hours per week.

PAY & BENEFITS

Basic pay is \$18 an hour. Once you have passed probation, you will also be eligible to earn bonuses in addition to your basic pay.

The most outstanding performers in this role may also be invited to visit and/or work on our program in the Dominican Republic.

APPLICATION & SELECTION

To apply, please email a covering letter briefly setting out why you think you are right for the position, together with your full resumé, to:

recruitment@globalpremeds.com

Shortlisted applicants will be interviewed by video call.

For more information go to **www.globalpremeds.com**



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